

Customer Case Study:

# Cuhaci & Peterson Architects

Architecture firm leverages Ajera to drive significant growth while staying lean.

For years Cuhaci & Peterson had relied on a custom built software program to supplement their accounting software. As the firm grew, the high volume of projects and staff made the existing system too difficult to maintain. They needed an integrated time entry, project management and accounting solution that would enable project managers to be more self-sufficient and simplify daily tasks such as time entry. Ajera has empowered their project managers and given them the toolset they needed to grow their business and increase their bottom line.



**-30%**

### Overhead reduction

Giving project managers better tools led to more accurate pricing and reduced overhead burden.

**+5%**

### Project profitability

Project manager engagement has reduced scope creep and led to refined initial project budgets.

**+10%**

### Timesheet accuracy

Easy to use timesheet entry and management enabled a more efficient time review process.

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## Challenges

- Cuhaci & Peterson's back office was responsible for setting up projects and providing all project and financial reporting. The heavy workload had the team stretched too thin.
- Project managers were disconnected from their project budgets and found it difficult to avoid scope creep and establish accurate pricing for future work.
- Time entry required constant attention from management staff for allocating time correctly and checking for accuracy.

## Solution

- Ajera's fully integrated accounting and project management software allows for deeper project manager involvement and automated processes that reduce the workload on the administrative staff.
- Project templates allow project managers to easily build and maintain project budgets, plan for expenses, and manage consultants.
- Real-time project reporting gives project managers increased visibility to help keep projects under tighter control.

## Benefits

- Project managers are now responsible for creating and maintaining their own budgets, reducing the burden on back office staff.
- Project managers now have the access they need to pull detailed project reports, giving them tighter project control and identifying scope creep before it affects the bottom line.
- Employees find it easier to code time to the appropriate projects. The improved accuracy has reduced overhead and improved chargeability.

### Company:

Cuhaci & Peterson Architects

### HQ:

Orlando, FL

### Industry:

Architecture

### Employees:

185

### Website:

[www.c-p.com](http://www.c-p.com)

“Ajera allows us to get key project management tasks out of the back office and into the hands of project managers. PMs are now much more engaged in their project's financial performance.”

— Greg Simpson, VP of Operations